

# INTRODUCTION TO MSC IN AFRICA

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### **INVESTING IN AFRICA**

MSC Mediterranean Shipping Company (MSC) is a leading shipping and logistics conglomerate with a long history in Africa. We began our operations on the continent in 1971 with our first 'liner' service between the Mediterranean and East Africa on our then flagship, the Rafaela. Since then, MSC has invested in local teams, transport solutions and infrastructure to bring international trade opportunities to businesses across the African continent.

As a recognized and respected leader in container shipping and logistics, we honour the roots that set us apart. Ours is a business founded on a genuine passion for the sea, on longstanding nautical heritage, and on an unfaltering commitment to people and communities.

Despite our global presence and large-scale operations, we remain true to this common heritage and our strong values. Our roots enabled us to evolve from a single-vessel cargo operation to the largest fleet in the world, with offices in 155 countries.

Our continuous growth has led MSC to strategically expand into a diverse portfolio of transportation solutions, including sea, rail, road and terminal infrastructure.

We also applied this clear vision and investment to grow our presence in Africa. Today, MSC operates more than 70 weekly ocean services connecting Africa to the rest of the world. We invest in and manage state-of-the-art terminals which, combined with trucking solutions, depots and warehouses, can transport any cargo to any location.

With the support of dedicated teams in more than 45 countries in Africa, we continue to evolve our story within the heart of African communities and look forward to being part of the continent's future.

Sincerely,
Capt. Gianluigi Aponte



CAPT. GIANLUIGI APONTE Group Chairman



DIEGO APONTE Group President



ALEXA APONTE VAGO Group Chief Financial Officer

Ours is a business founded on a genuine passion for the sea, on longstanding nautical heritage, and on an unfaltering commitment to people and communities.



### **ENABLING SUSTAINABLE SUPPLY CHAINS**

msc.com/sustainability

MSC's strong core values and long-term view drive our commitment to sustainability, which is embedded across our business and reflected in all that we do. We recognize our role in connecting the world and take pride in acting responsibly, collaborating across and beyond our industry to find solutions to today's global challenges and those of tomorrow.

We believe that operating sustainably benefits our colleagues, customers and the communities in which we operate. Our sustainability journey reflects our commitment to advancing the Sustainable Development Goals, as we navigate global challenges and seize the opportunities for our shared future.

At MSC we seek to act as a catalyst in the net-zero transition, building resilient supply chains and contributing to an inclusive global trade system.

### **OUR PURPOSE**

We connect the world, fostering inclusive social prosperity and economic growth, whilst respecting and nurturing the home we all share, our blue planet.



### CREATING VALUE BY CONNECTING THE WORLD

Connecting the world goes beyond simply transporting cargo. As a family company our focus is on building strong relationships with our customers, joining forces to identify opportunities to innovate and solve challenges.

With the largest orderbook of dual-fuel LNG newbuilding vessels, we are constantly adapting our fleet with the most effective solutions available to preserve our planet and the seas.

With our operations in 155 countries – including 48 countries across the African continent – we have a key role to play in accelerating the energy transition and are committed to our decarbonization pathway towards the target of net zero by 2050.

### UNLOCKING POTENTIAL ACROSS THE AFRICAN CONTINENT

Africa's economic transformation hinges on a robust and efficient logistics ecosystem connecting African countries and to the rest of the world. MSC's network enables intra-African trade through long-term infrastructural investments and by providing secure and reliable links between ports, cities and hinterlands across the continent.

We support African farmers and small businesses by maintaining market connections to export commodities such as coffee, cocoa, tea, cashews and cotton, ensuring trade continuity and contributing to the growth of local economies.

In addition to working onboard ships, trucks and trains, MSC people are working in offices, terminals, depots and warehouses across the continent. MSC's presence across Africa brings opportunities for local business capacity, boosting employment and promoting the development of skills to empower African workers for the workforce of tomorrow.



### **MSC FOUNDATION**

### mscfoundation.org

Anchored in the MSC Group's seafaring heritage and expertise, the MSC Foundation was established in 2018. This independent non-profit organization focuses on protecting our blue planet and the vulnerable human and marine life that inhabits it. The Foundation's programmes, grants and partnerships are designed to develop and boost short and longer-term initiatives in four areas: environmental conservation, community support, education and emergency relief. Thanks to strong partnerships and a global reach, the Foundation is driving and supporting critical scientific research on coral reef restoration and education on environmental conservation more broadly. It is responding to communities' development needs in the areas of health and education, as well as to the humanitarian needs of vulnerable children, women and men affected by disasters, conflict and violence. The MSC Foundation is family-led and reflects the vision and values of its founders.

### OUR LONG-TERM PARTNERS AND PROGRAMMES IN AFRICA

### UNICEF

Since 2009, MSC and UNICEF have partnered on six initiatives across eight countries, profoundly impacting young lives. Our joint efforts in Malawi saw Severe Acute Malnutrition (SAM) rates plummet from 4.1% to 1% in just four years. In total, 115,668 children's lives were saved in Ethiopia, South Sudan, Somalia and Malawi. In 2019, the MSC Foundation launched the 'Plastic Waste Goes to School' programme in Côte d'Ivoire. This initiative focuses on recycling plastic waste to enhance children's education and improve women's employment opportunities. By fostering a women-empowering recycling market, the programme is turning plastic waste into innovative, low-cost bricks for building modern classrooms, significantly impacting education and employment.

#### **MERCY SHIPS**

For over 45 years, Mercy Ships has been operating hospital ships, providing free, life-changing surgeries that have impacted more than 2.8 million lives. In 1990, the organization shifted its focus to Sub-Saharan Africa, enhancing access to safe surgical care while strengthening healthcare systems through medical education and training. Since 2011, the MSC Foundation and MSC Group have supported Mercy Ships, providing container shipping, maritime expertise, inland transportation and logistics to facilitate the delivery of critical medical services in Sierra Leone and Madagascar.

In 2024, the MSC Group, MSC Foundation and Mercy Ships launched a groundbreaking initiative to construct a new hospital ship, the Atlantic Mercy, which is set to enter service by 2029.



"

We all have the duty to leave a better world for future generations.

,,,

Capt. Gianluigi Aponte

### **OUR VISION**

"TO RESTORE THE CRITICAL BALANCE BETWEEN PEOPLE AND NATURE WITHIN A GENERATION"

### **OUR MISSION**

"TO UTILIZE MSC'S GLOBAL REACH AND UNIQUE KNOWLEDGE OF THE SEA TO TAKE IMMEDIATE ACTION THAT CONTRIBUTES TO PROTECTING AND NURTURING THE BLUE PLANET AND ITS PEOPLE"

### **OUR FOCUS AREAS**



ENVIRONMENTAL CONSERVATION



COMMUNITY SUPPORT



**EDUCATION** 



MERGENCY RELIFE



### **MSC MEDITERRANEAN SHIPPING COMPANY**

msc.com

MSC has a strong presence in Africa with a network of agencies in more than 45 countries, each of them with responsibility for commercial and operational activities in their respective territories.

Over the past five decades, our local teams have accumulated both experience and expertise in handling all types of goods, along with a comprehensive knowledge of global port operations. That's why we've become the trusted transportation partner of so many of the world's most prestigious companies, delivering countless cargoes and commodities with the utmost care.

As a major partner to companies across Africa, MSC continues to invest in the continent's infrastructure, connecting it to the world. Lomé Container Terminal (LCT), MSC's hub for West Africa at the port of Lomé in Togo, offers direct services to and from Asia and Europe, serving also the landlocked countries of Mali, Niger and Burkina Faso and the northern areas of Nigeria. In May 2017, MSC and San Pedro Port signed a 35-year concession agreement for the expansion of the San Pedro Container Terminal (TCSP).

MSC continues to make significant investments in West Africa to offer multimodal transportation solutions that are optimized, safe and sustainable by road and rail.



### MSC ACROSS THE WORLD



900 vessels



**520** ports of call



300 routes



155 countries



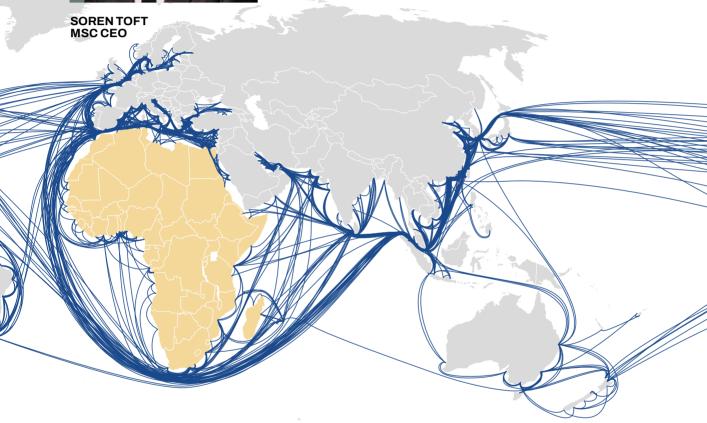
**27** million TEUs carried annually



675 offices



As a major partner of companies across Africa, MSC continues to invest in the continent's infrastructure, connecting it to the world.



### **MSC IN AFRICA**



Global connectivity with MSC's worldwide network



**35** maritime African countries



**72** ocean services and local feeders



Offices across
45<sup>+</sup> countries



**166** weekly calls at **65** different African ports

### MSC, YOUR GLOBAL SUPPLY CHAIN PARTNER



### SHIPPING

### **TRADE SERVICES**

Book ocean transport and rely on market-specific advice on factors affecting the transit of your cargo:

- · Terminal conditions
- Local or overseas transport infrastructure
- Berthing delays or congestion
- Local or overseas regulatory and political changes
- · Relevant customs procedures

#### **DRY CARGO**

Benefit from our solid expertise in transporting any type of cargo: commodities, hazardous, food-grade, rare and precious cargo.

### **REEFER CARGO**

MSC has one of the largest reefer container fleets in the world. Contact our experts in refrigerated cargo transportation to support you with:

- · Pre-trip inspection
- · Pick-up and loading
- · Cold storage facilities

MSC iReefer, the most advanced monitoring system for reefer cargo, available on myMSC.

### **PROJECT CARGO**

- · Global out-of-gauge and breakbulk solutions
- · Specialized equipment and handling facilities

### **LIQUID CARGO**

Complete package of in-house services (including supplying and fitting flexibags) for any bulk liquid transportation needs.

### **SENSITIVE CARGO**

Protect sensitive cargo from temperature, moisture and condensation changes or contamination that may cause damage to your products with MSC Thermal Liner solution.

### **VALUE-ADDED SOLUTIONS**

Additional solutions complement our portfolio of shipping solutions to meet the specific needs of your supply chain.





### INLAND TRANSPORTATION & LOGISTICS

### **INLAND TRANSPORT**

Intermodal transportation by road, rail or barge.

### **WAREHOUSING & STORAGE**

- · Dry and cold storage solutions and facilities
- · Bulk stacking
- · Comprehensive picking and packing
- · De-stuffing and palletization

### **CUSTOMS CLEARANCE**

- Our customs clearance services ensure a smooth and transparent transportation process, minimizing delays
- Many MSC agencies are AEO (Authorized Economic Operator) accredited businesses



### **CARGO COVER**

Comprehensive coverage for your cargo for maritime and inland transportation:

- MSC EXTENDED PROTECTION: we provide a onestop shop approach, including a quick quotation and a speedy service with no hidden costs. All cargo claims are handled quickly by our dedicated team.
- MSC MARINE CARGO INSURANCE\*: for letter of credit requirements or fresh cargo, opt for MSC Marine Cargo Insurance. We collaborate with trusted local insurance partners to deliver comprehensive cargo insurance coverage. All our policies are provided on a full cover basis (all risks ICC A terms).

\*Subject to territorial availability.



### **DIGITAL BUSINESS**

### **ONLINE SHIPPING MANAGEMENT SOLUTIONS**

- myMSC: 24/7 eBusiness platform on msc.com to place and manage bookings, submit documents, track shipments and receive notifications at a glance
- MSC eBL: digital solution for processing the Bill of Lading (BL)
- MSC SMART CONTAINERS: track your container's position, door status, temperature and more.



### **INLAND SOLUTIONS IN AFRICA**

In Africa, MSC offers extensive intermodal solutions in the Western, Southern and Eastern regions of the continent.

Complementing our global port coverage and regional feeder services, we connect the major inland commercial centres by truck, rail and barge. Cargo safety is a major concern for our customers. At MSC, we equip our trucks with a GPS allowing for real-time localization, an alarm in case of itinerary change and a speed control system.

We work with the best security companies to protect our warehouses and monitor the movements of containers. Whatever your cargo, wherever its destination, it will be in safe hands.

### LEGEND







WAREHOUSE



FEEDER
PORT OF CALL



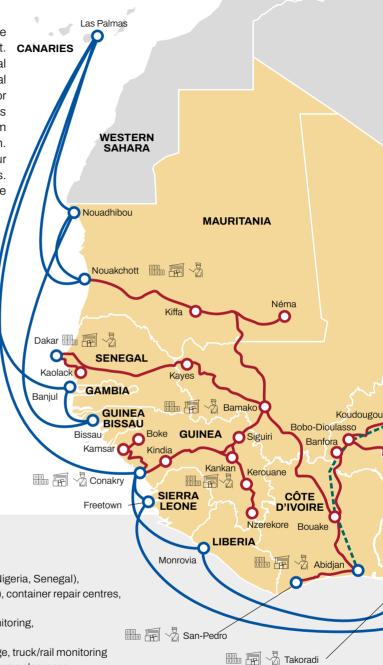
CUSTOMS CLEARANCE



TRUCK

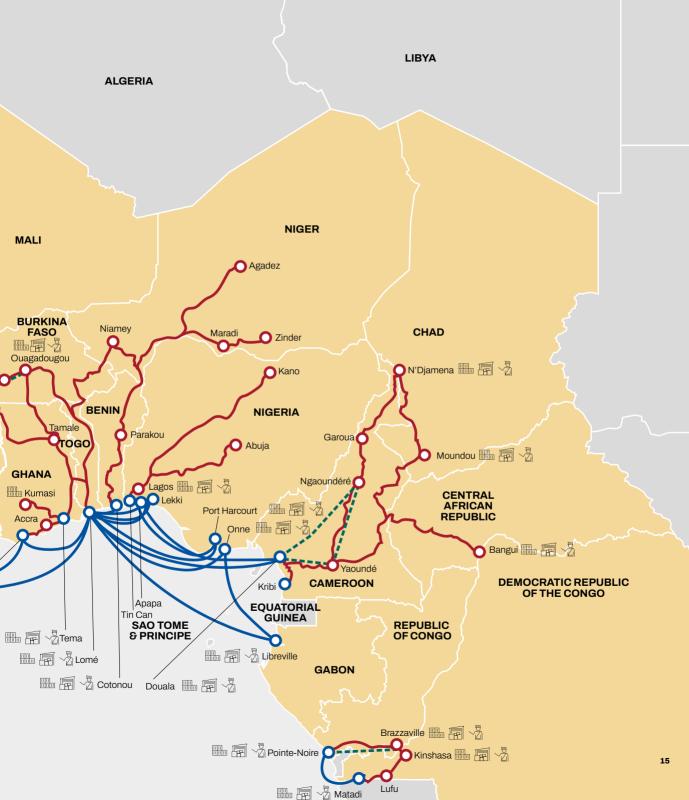
### INTEGRATED LOGISTICS SOLUTIONS

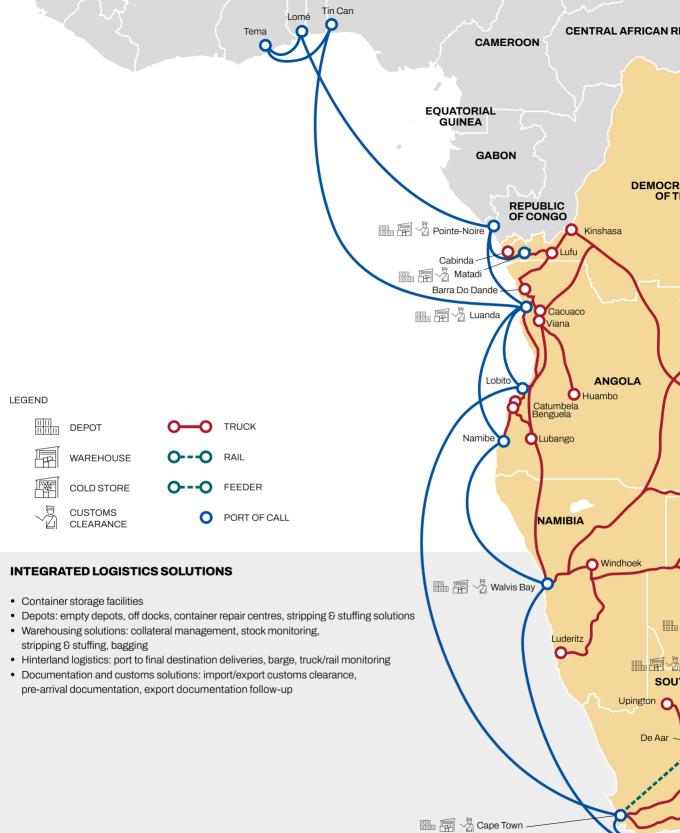
- · Container storage facilities
- Depots: empty depots (Cameroon, Ghana, Côte d'Ivoire, Nigeria, Senegal), off docks (Cameroon, Côte d'Ivoire, Mali, Nigeria, Senegal), container repair centres, stripping & stuffing solutions
- Warehousing solutions: collateral management, stock monitoring, stripping & stuffing, bagging
- · Hinterland logistics: port to final destination deliveries, barge, truck/rail monitoring
- Documentation and customs solutions: import/export customs clearance, pre-arrival documentation, export documentation follow-up



**MOROCCO** 

### **WESTERN AFRICA**





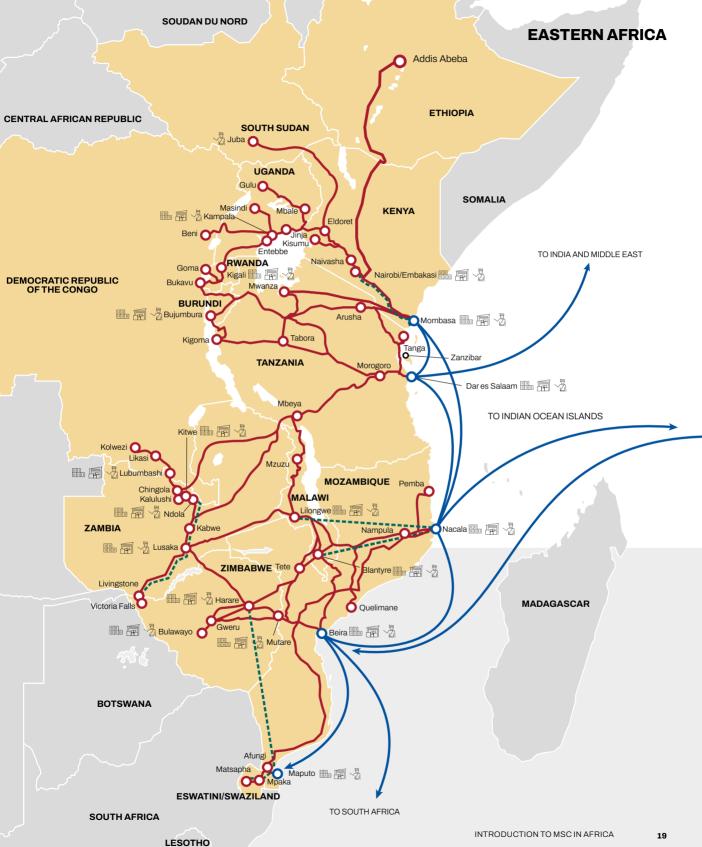




### INTEGRATED LOGISTICS SOLUTIONS

- · Container storage facilities
- Depots: empty depots, off docks, container repair centres, stripping & stuffing solutions
- Warehousing solutions: collateral management, stock monitoring, stripping & stuffing, bagging
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NAMIBIA



### TIL TERMINAL INVESTMENT LIMITED

### tilgroup.com

TiL ranks among the world's largest and most geographically diverse container terminal operators. Over the past 15 years, our average annual throughput growth rate has exceeded 9%, significantly outpacing the industry average of approximately 4%.

TiL continuously invests in terminals worldwide, focusing on highly strategic assets in key global trade gateways. We also commit to greenfield developments, having established significant container terminals in the Port of Santos (Brazil) and the Port of Lomé (Togo). Currently, TiL is developing multiple large-scale projects, including a new 2M TEUs container terminal in the Port of Baltimore. This terminal will enhance critical handling capacity, serving the Washington–Baltimore hinterland and acting as a key gateway for intermodal transport to the US Midwest.

TiL also invests in greenfield terminal development, such as the Lomé Container Terminal (LCT). LCT is a deepwater port on the West African Coast, with the capacity to welcome 24,000 TEU vessels, and provides transhipment and a gateway to Togo, Northern Nigeria and the landlocked countries of Burkina Faso, Mali and Niger. Recent investments, such as the expansion of the yard, new equipment and the dredging of the basin, have brought the terminal's annual capacity to 2.7M TEUs/year.

### LCT, MSC'S WEST AFRICAN HUB

- 58.7 hectares stockage surface
- 17.6m depth of the basin
- 11 ZPMC ship-to-shore (STS) cranes
- 32 Konecranes rubber-tyred gantry (RTG) cranes
- 1,680 reefer plugs



### TIL ACROSS THE WORLD



**67** container terminals



**2.9M**+hectares' storage area



**34** operating countries across **5** continents (including Côte d'Ivoire, Democratic Republic of the Congo, Egypt, Morocco, Nigeria, Togo)



**39M**<sup>+</sup> moves per year (64 million TEUs)



**50K** reefer plugs

TiL offers the industry some of the best-performing terminals in terms of productivity and efficiency.



### **MEDLOG**

### medlog.com

As one of the world's most geographically diverse logistics and supply chain providers, MEDLOG is present in over 90 countries, offering integrated and sustainable inland logistics solutions.

With a growing network of warehouses, trucks and barges, MEDLOG ensures efficient, cost-effective operations while prioritizing decarbonization and the use of alternative energies.

### MEDLOG ACROSS THE WORLD



**471** operating sites in **90**<sup>+</sup> operating countries (container yards, rail/barge terminals, dry warehouses, cold stores, trucking yards, extensions, projects)



**7.3M** transported TEUs annually (excluding non-containerized shipments)



1.5M TEUs stacking capacity





### EXPANDING MULTIMODAL TRANSPORT SYSTEMS IN AFRICA

MEDLOG is an increasingly present actor in the African logistics scene. Our investments and activities significantly support regional economic development while contributing to building and enhancing local capacity.

MEDLOG has a solid experience in facilitating the trade, handling and transportation of goods with integrity, responsibility and respect for the environment.

MEDLOG

Building on decades of integrated logistics expertise, we are continually investing in infrastructure, assets and people, as well as adapting to the latest trends in technology and digitalization. We offer flexible multimodal transportation solutions and inland storage solutions for customers of all industries.

The company combines the capabilities of its depots, warehouses, intermodal and stuffing solutions with an advanced global network. This facilitates a comprehensive service offering which is a key part of international trade.

In South Africa (Durban), MEDLOG's facilities now include a state-of-the-art 15,000-sqm cold storage facility. Equipped to handle 8,000–10,000 pallets of chilled and frozen goods, the massive facility will catalyse the handling of perishable goods in South Africa and beyond. It is a strategic hub for both imports and exports and a paradigm shift in storage and logistics capabilities for the region.

### **MEDLOG, TAILORED DOOR-TO-DOOR SOLUTIONS**



### INLAND INFRASTRUCTURE

### **INLAND CONTAINER DEPOTS**

- Facilities to store, maintain, repair, clean and upgrade general purpose and reefer containers
- We can release containers on time and to specific standards including:
  - Garment rack installation/removal
  - Flexibag (or flexitank) installation/removal
  - Food-grade quality upgrades

### **CONTAINER FREIGHT STATIONS (CFS)**

Avoid port area congestion thanks to:

- · Fully bonded storage facilities
- Customs procedures management
- · Container stuffing and devanning
- · Pre-stacking and cross-docking operations

### COLD STORAGE, DRY WAREHOUSING AND DISTRIBUTION

- · Bonded and non-bonded warehouses
- · Stock safety and replenishment
- Palletization and de-palletization
- · Cargo reception and tally
- Other solutions such as kitting, labelling, assembling and sewing
- Cold storage solutions for temperature-sensitive cargo, both frozen and chilled goods
- · Warehouse receipts



### INI AND TRANSPORTATION

### **TRUCK**

- · Full and less-than-truckload shipments worldwide
- · GPS tracking for real-time updates
- EURO 6 energy standard for 95% of new vehicles
- · E-trucks in selected countries

### **BARGE**

Fast, flexible and competitive barge solutions which connect a growing number of river terminals.

### RAIL

- Expanding rail operations and connections between port terminals and inland terminals
- Electric locomotives, wagons and specialized equipment like gensets for reefers, swap bodies and tank containers
- · Public-private partnerships and state agreements





### **VALUE-ADDED SERVICES**

### **CUSTOMS HOUSE BROKERAGE**

Guidance on customs clearance procedures for both imports and exports, including cross-border documentation and customs formalities.

### **REEFER SERVICES**

- Pre-trip inspections
- · Refrigerated warehouses
- · Plugging stations
- · Gensets and container monitoring solution

### **WEIGHING AND FUMIGATION**

- Certified verified gross mass (VGM) for export shipments
- Fumigation treatment for packaging and stowage cargoes, as well as containers

### PROJECT CARGO AND INDUSTRIAL LOGISTICS

Breakbulk and out-of-gauge cargo handling solutions:

- Freight evaluation/inspection
- · Site survey
- Abnormal permits (where applicable)
- Route clearance
- Special equipment

### PORT AGENT/SHIP CONSIGNMENT

A wide range of services for owners, charterers and masters covering container ships, ConRo, RoRo or breakbulk vessels.

### **AUTOMOTIVE CONTAINER SHIPPING**

Wide range of solutions to transport production or service parts, cars, trucks or electric vehicles.



### **AGL AFRICA GLOBAL LOGISTICS**

### agigroup.com

AGL's ambition is to contribute in a sustainable way to Africa's major transformations. After joining the MSC Group in December 2022, AGL continued to leverage its expertise developed over many years, to **provide tailor-made** and **innovative services** to its African and international clients.

### A TRUSTED MULTIMODAL LOGISTICS PARTNER



### **PORT TERMINALS**

- Port operations
- · Container terminals
- · RoRo and car terminals
- River terminals
- Development and project management of port infrastructure
- · Ports contract management



### SHIPOWNERS, LINERS & HANDLING

- · Shipping agencies
- · Handling and associated services
- · Dry ports and timber terminals
- · Shipbroking
- · Shipyards



### **RAIL CONNECTIONS**

- · Two rail concessions
- · Passenger & freight
- · Provider of railway freight solutions
- · Maintenance and rehabilitation of railway infrastructure
- Management & maintenance of rolling stock



### LOGISTICS TO INDUSTRIES & TRADERS

- Multimodal transport
- · Customs and compliance
- · Contract logistics
- · Global supply chain
- · Intra-Africa solutions
- · Capital projects

AGL IN NUMBERS



**50** operating countries



**22** port concessions



**247**CFS/Commodity sites (900.000 sam)



**159** contract logistics sites (700,000 sqm)





4.8K onshore fleet



2 railway concessions



23K staff



**69** dry ports

## AGL'S VERTICAL EXPERTISE: A PERFORMANCE BOOSTER



#### **ENERGY**

- Supply & shore bases
- Turnkey project management
- · Chartering, heavy-lift and out-of-gauge transportation
- · Rig moves, provision of supply vessels



#### MINING

- Technical studies: road surveys, logistics cost estimation
- · Security management
- · Chemicals dangerous goods transportation



### AID & RELIEF - HEALTHCARE

- Temperature-control management
- Sensitive goods handling
- Emergency logistics: surge staff mobilization to any location within 1-2 days for up to 2-4 weeks



### HIGH TECH & TELECOM

- Drop-off point & bundle for Maritime Network Operators (MNOs)
- · Sites order picking and preparation
- Reverse logistics for return & repair



#### **FMCG-FOOD-RETAIL**

- Value-added logistics services
- e-commerce
- Supplier management



### **SOFT COMMODITIES**

- · Warehousing services for commodities
- · Collateral management
- Value-added specific services: quality inspection, check of humidity rate, fumigation of batches, re-conditioning



### INDUSTRIAL & INFRASTRUCTURE

- Sensitive goods and heavy out-of-gauge cargo handling
- · Quality management
- · Vessel chartering
- · Abnormal load transportation



### **AEROSPACE**

- · Supply chain support for aircraft maintenance
- · Heavy out of Gauge cargo handling





MOVING THE WORLD, TOGETHER.



msc.com/africa